



Welcome to Airport Freight X-Change. My name is Craig Warner, and I'm the proud founder of this dynamic, family-operated logistics company, launched in October 2005. My entrance into the transportation industry was not by the conventional route. Although I initially envisioned a career in education after high school, my aspirations shifted towards truck driving—a passion ignited by my father's own career and the experiences I had joining him on the road. This change of heart led me to Lansing Community College's Truck Driver Training Program in the fall of 1981, marking the beginning of my lifelong commitment to this industry.

After gaining substantial experience driving for a local company for three years, I took a leap of faith to buy my own truck and start an independent operation. This period was crucial, as it exposed me to the comprehensive business aspects of trucking, from operations to fleet maintenance, all demanding a significant dedication of time both on and off the road.

A pivotal moment in my career occurred when I was offered a partnership to co-lead the Logistics Division at a different company. This opportunity was instrumental in shaping my understanding of the logistics sector, particularly the untapped potential in the Less-Than-Truckload (LTL) market. It was during this time that I identified a niche for consolidating small freight pieces, often overlooked by others, into full truckloads for nationwide distribution.

This insight led to the inception of Airport Freight X-Change. Starting with a modest setup—a small warehouse and just one truck—I began the challenging work of collecting and consolidating LTL freight. Our operations quickly outgrew the initial facility, prompting a move to a larger building with enhanced capacity, and eventually to our current premises. Today, we operate out of a 30,000-square-foot facility in Byron Center, Michigan, boasting 13 dock doors, 3 drive-in bays, and 2 drive-through bays, signifying our growth and expanded capabilities.

With a fleet now encompassing 25 trucks, 14 reefer trailers, and 27 dry vans, Airport Freight X-Change stands as a testament to the power of vision, hard work, and the relentless pursuit of filling a crucial gap in the logistics industry. I am deeply proud of our evolution from a modest one-truck operation to a significant player in the logistics field, continually striving for excellence and innovation.

Thank you for considering Airport Freight X-Change. We are not just in the business of moving freight; we are committed to advancing alongside our clients and partners, driving progress with every shipment.

Sincerely,
Craig Warner